

An aerial photograph of Virginia Beach, Virginia, taken at sunset. The sky is a mix of orange, yellow, and blue. The city is visible with various buildings, including a prominent tall building with a pointed top and a 'WESTIN' sign. A bright light source, likely the setting sun, creates a starburst effect in the upper center. A large blue rectangular overlay covers the lower-left portion of the image, containing white text.

Monthly Cash Flow – March 2026

City of Virginia Beach Development Authority

April 14th, 2026

Operating Account Summary: March 2026

Beginning Cash March 1, 2026 **\$ 10,048,785**

- ✓ \$ 15,030 Interest income – March 2026
- ✓ \$ 1,450 International Incubator Sublease months 13-18 – Valtech Group
- ✓ \$ 1,450 International Incubator Sublease months 13-18 - CASC International

Total Cash Receipts During March **\$ 17,930**

- ✓ (\$ 62,217) Corporate Landing Business Park Utility Construction (Offsite Infrastructure) – Seabreezy Enterprises
- ✓ (\$ 15,523) Corporate Landing Monthly Conduit Management Agreement – February 15th - March 15th, 2026 - Globalinx
- ✓ (\$ 3,525) Utility Markings within Corporate Landing Business Park November 3rd, 2025 – February 3rd, 2026 - MidAtlantic Surveying and Land Design

Total Cash Disbursements During March **(\$ 87,765)**

Ending Cash – March 31, 2026 **\$ 9,978,950**

Cont. Operating Account Summary: March 2026

Amounts Paid and Reimbursed by City of VB – March 2026

✓ (\$	510,077)	Atlantic Park Offsite Infrastructure Draw #35 – Venture Waves
✓ (\$	115,252)	Atlantic Park Entertainment Venue – Construction Monitoring - VHB
✓ (\$	22,000)	Atlantic Park Entertainment Venue – Consulting Services for January and February 2026 – Prayworks, LLC
✓ (\$	4,023)	Innovation Park – Construction Phase Services and Structural Inspections through February 28, 2026 done on behalf of the VBDA - Kimley Horn
✓ (\$	<u>2,116)</u>	Corporate Landing – Pond C Final Design – VHB
(\$	653,468)	Total Reimbursable VBDA Expenses for March
<u>\$</u>	<u>653,468</u>	Amount Reimbursed by the City of Virginia Beach on 3/26/2026
\$	-	Change in VBDA Operating Cash for CIP transactions

Capital Maintenance: March 31, 2026

Human Services Building

\$ 2,183,094

✓ Monthly Lease – April 2026

\$ 47,910

Encumbered Funds as of 3/31/2026

\$ 822,534

Funds Available for Future Human Services Building Expenses

\$ 1,360,560

Atlantic Park Entertainment Venue

\$ 101,930

✓ No Activity During March 2026.

Capital Maintenance: March 31, 2026 (Continued)

VB National Golf Course	\$ 1,618,946
✓ February Monthly Revenue Share Agreement	\$ 8,173
Encumbered funds as of 3/31/2026	<u>\$ 890,259</u>
Funds available for future VBNGC expenses	\$ 728,687

Incentive & Initiative Account Summary: March 2026

Façade Improvement Grant	\$ 113,501
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- ✓ Landscape Improvements, replace windows and doors on all units, parking lot repairs – Virginia Beach School of Arts (\$ 9,644)

Atlantic Avenue – Façade Improvement Grant	\$ 250,000
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- ✓ No Activity During March 2026

Small Business Grant Program	\$ 430,349
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- ✓ No Activity for March 2026

EDIP Grant Summary Reporting: March 2026

Ending EDIP appropriations 3/31/2026	\$ 11,857,209
✓ Remaining grant closed. \$40K total award amount performance period ended 1/17/26. - 360 IT Partners	(14,581)
✓ Performance period ended without award being claimed - Drone Up	(800,000)
EDIP Part A – Encumbered as of 3/31/2026	\$ 5,413,847
✓ No EDIP part B activity during March 2026	
EDIP Part B – Encumbered as of 3/31/2026	\$ <u>812,269</u>
EDIP Grant Funds Available as of 3/31/2026	\$ 5,631,093

* Actual EDIP Cash received from the City and held by the VBDA on March 31, 2026 is \$533,016. by the City and will be reimbursed to the VBDA. The remaining \$11,324,193 is being held A when EDIP recipients receive their awards.



City of Virginia Beach Development Authority OneSpace Architects- EDIP Request

April 14, 2026 | Open Session

Ihsane Mouak

Business Retention, Expansion & Workforce



Disclosures

- Applicant Name – OneSpace Architects
- Representative- Jinal Khotari- CEO
- Financing- Bank of America
- Real Estate Broker- Thalhimer
- Accounting- Eide Bailly formerly known as Wall, Einhorn & Chemtizer
- Architect- OneSpace Architects
- Construction Contractors – Tidewater Structures

Discussion

- An EDIP- Part A request based on capital investment and creation of new jobs

OneSpace Architects

- SWaM certified architectural and space planning business founded in 2018, headquartered in Virginia Beach with deep ties to the local business and development community
- Specializes in commercial projects—office, retail, restaurant, hospitality—and also provides residential design, remodels, and custom home services across Hampton Roads
- Services include new construction design, space planning, tenant fit-outs, 3D visualizations, construction and permit drawings, and interior architectural design
- Recognized as a top-rated firm in Virginia Beach, with strong client reviews highlighting responsiveness, thoughtful design, and ability to quickly refine concepts



Location: 813 Independence Blvd

- Purchased a building on a 1.9 acres property
- Will occupy 1,834 sf
- Other tenants:
 - Eye Specialists- 5,473 sf
 - Neucoa- 1,882 sf
 - Pipe Industries- 1,027 sf



EDIP Request: Project Parameters

CAPITAL INVESTMENT	AMOUNT
Real Estate	\$2,280,000
Construction/Upfits	\$211,000
FF&E	\$ 26,000
Total Investment:	\$2,517,000
Total Qualifying Investment	\$237,000

JOBS	AMOUNT
RETAINED FTEs	1
NEW FTEs	11
TOTAL FTEs:	12
AVERAGE ANNUAL SALARY (Exclusive of Benefits)	\$60,454.55

Incentivizing 3 jobs:
3 Tier 1 jobs at \$85,000

Recommendation

- Award \$12,240 to OneSpace pursuant to EDIP Part A
 - \$9,240 for Capital Investment
 - \$3,000 for Job Creation (3 jobs Tier 1)



Questions?



City of Virginia Beach Development Authority PT2Go- EDIP Request

April 14, 2026 | Open Session

Ihsane Mouak

Business Retention, Expansion & Workforce



Disclosures

- Applicant Name – PT2Go, LLC
- Representative- Matthew Fiano
- Real Estate Broker – David Hunter
- Legal Services: Sykes and Bourdon, PC
- Accounting – Erin Tinaro
- Financing– PNC/SBA
- Architect- Hendrix/ Covington/Laurie Frances
- Construction Contractors –Taylor/CLP

Discussion

- An EDIP- Part A request based on capital investment and creation of new jobs

PT2Go

Concierge Physical Therapy & Wellness

- Established in Virginia Beach in 2018
- Locally owned physical therapy and wellness clinic- Makes house calls and provide in home services
- New building will provide a centralized location for clinic services
- Grow pediatric PT specialty to assist children with special needs
- Great visibility to treat active duty and retired military members, Mil spouses and dependents
- Central location to progress total joint replacement patients from in home to the clinic
- A dedicated performance and fitness section to cater to golfers and running athletes



Location: 1492 South Independence Blvd

- Purchased a 10,000sf Office Building
- PT2Go will occupy 5,800sf
- Other tenants:
 - Illumination wellness
 - Baldwin Counseling
 - Phoenix Counseling



EDIP Request: Project Parameters

CAPITAL INVESTMENT	AMOUNT
Real Estate	\$1,550,000
Construction/Upfits	\$650,000
FF&E	\$ 150,000
TOTAL Investment:	\$2,350,000
Total Qualifying Investment	\$800,000

JOBS	AMOUNT
RETAINED FTEs	23
NEW FTEs	16
TOTAL FTEs:	39
AVERAGE ANNUAL SALARY (Exclusive of Benefits)	\$74,438

Incentivizing 4 jobs:
4 Tier 1 jobs at \$85,000

Recommendation

- Award \$36,000 to PT2Go pursuant to EDIP Part A
 - \$32,000 for Capital Investment
 - \$4,000 for Job Creation (4 jobs Tier 1)



Questions?



The Dome By Rutter Mills Box Update

April 14 2026 | Open Session

Presenter: Emily Archer, Economic Development Acting Director

The Dome By Rutter Mills Box

2

- \$15,000/ Year (3-Year Contract)
- Includes VIP Parking, VIP Club Access, VIP Entrance, In-Seat Wait Service, and dedicated Customer Service Staff
- \$2,500 annual ticket “credit”

Ticket Credit Usage

2025 (May – December)	2026 (January- April)
\$1200 Used	\$700 Used \$700 Projected Use



An aerial photograph of Virginia Beach at sunset. The sky is a mix of orange, yellow, and blue. In the foreground, a large red rectangle covers the lower-left portion of the image. The city skyline is visible, including the Westin hotel tower and the Virginia Beach Convention Center. A bright light source, likely the sun, is visible in the distance, creating a lens flare effect. The city is surrounded by greenery and parking lots filled with cars.

Questions?



Atlantic Avenue Grant (AAG) Program

Virginia Beach Development Authority – April 14, 2026

Presenter: Eric Severn, Planner II



Overview

- 50% matching grant program to provide support to businesses and property owners
- Located along Atlantic Ave from 2nd Street to 40th Street within the Virginia Beach Oceanfront Resort Area
- Funding for impactful exterior building, site, and outdoor dining improvements
- Performance-Based; within 12 months of approval
- Minimum Awards: \$10,000
- Maximum Awards: \$25,000
- One time grant program; will not be available next CY
- Program Budget for FY26: \$250,000



Advertising and In-Person Engagements

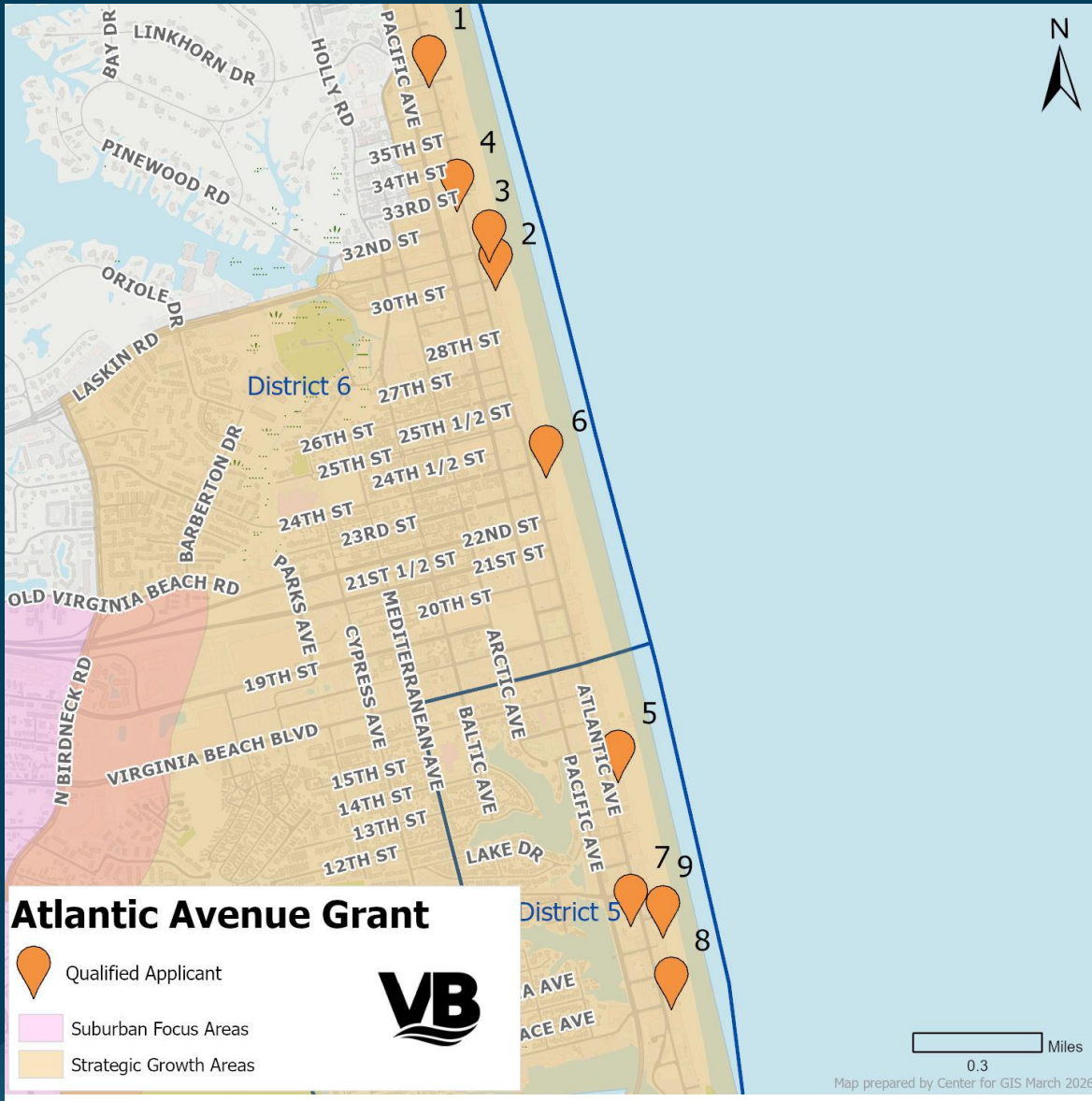
- Visited 113 businesses from 2nd to 40th Street on Atlantic Ave; distributed 139 printed advertising materials.
- Held 2 in-person/virtual workshops at the Convention & Visitors Bureau (CVB); 8 attendees.
- Presented at:
 - Resort Advisory Commission (RAC),
 - Oceanfront Enhancement Committee (OEC),
 - Planning & Design Review Committee (PDRC) meetings
 - Atlantic Avenue Association
 - Virginia Beach Hotel Association
- Online Advertising Outreach:
 - Facebook, Instagram, X, Nextdoor, LinkedIn
 - Potential Audience: 516,890 (WAVY, 13News Now)

Location	Engagements	Brochures	Cards
2 nd – 10 th	25	6	25
11 th – 20 th	33	6	34
21 st – 30 th	36	3	35
31 st – 40 th	19	11	19
TOTALS	113	26	113

Paid Ad Performance

- Facebook, Instagram & LinkedIn
- Impressions: 53,173
- Results: 428

AAG REVIEW PROCESS



- 9 total applications received since January 13, 2026
- Applications ranked by:
 - ✓ Completeness of Application (1 point)
 - ✓ Business Eligibility (1 point)
 - ✓ Proposed Improvements Eligibility (1 point)
- AAG Review Committee met on April 1, 2026, recommended 4 applicants be advanced for VBDA review/approval

RECOMMENDED APPLICANTS (4)

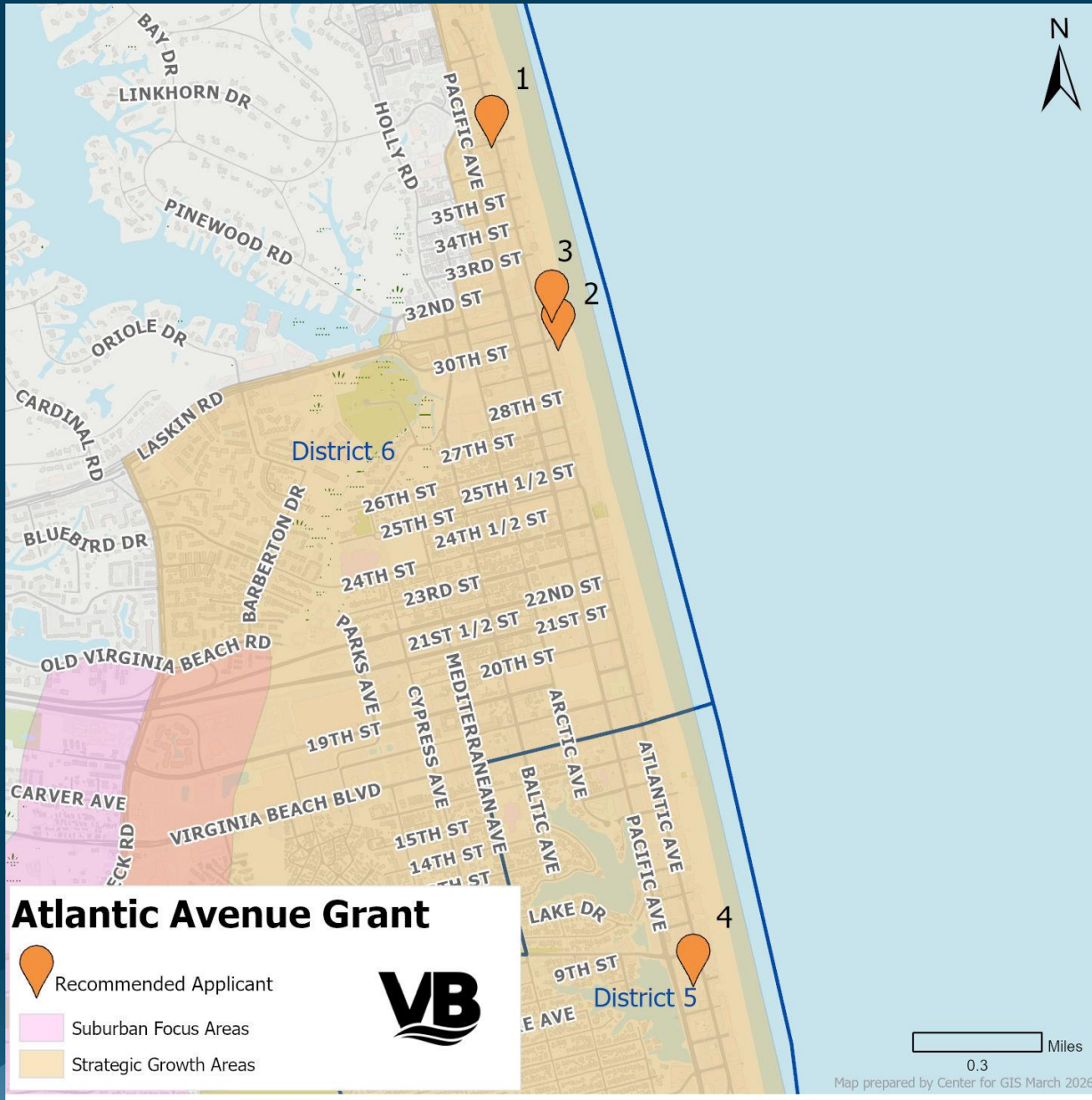
1. Thurmerica Industries, LLC d/b/a The Cutty Sark: \$23,750 (District 6)
2. Atlantic Enterprises, Inc. d/b/a The Oceanfront Inn: \$10,608 (District 6)
3. 3001 Atlantic, LLC d/b/a Hilton Virginia Beach Oceanfront: \$25,000 (District 6)
4. Festival, LLC t/a The Shack on 8th: \$18,475 (District 5)

✓ Estimated Private Investment: **\$157,166**

✓ Funds Available: **\$250,000**

✓ Request Total: **\$77,833**

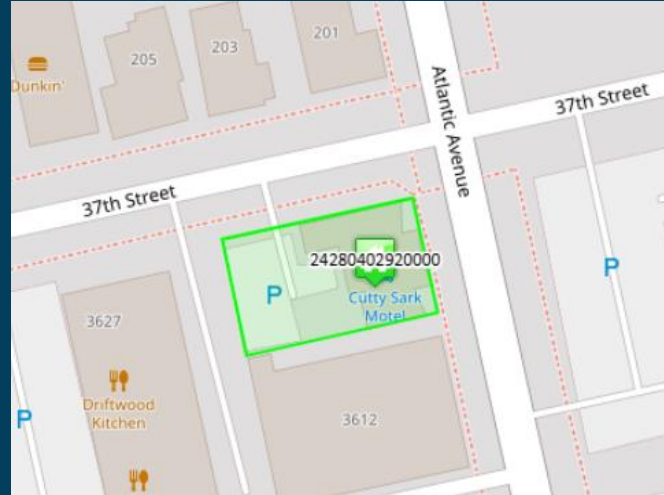
MAP OF RECOMMENDED APPLICANTS



District Representation 5 & 6

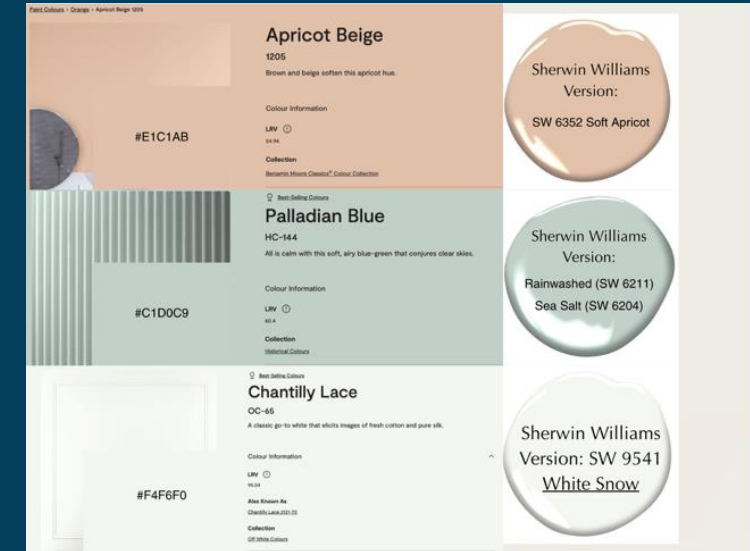
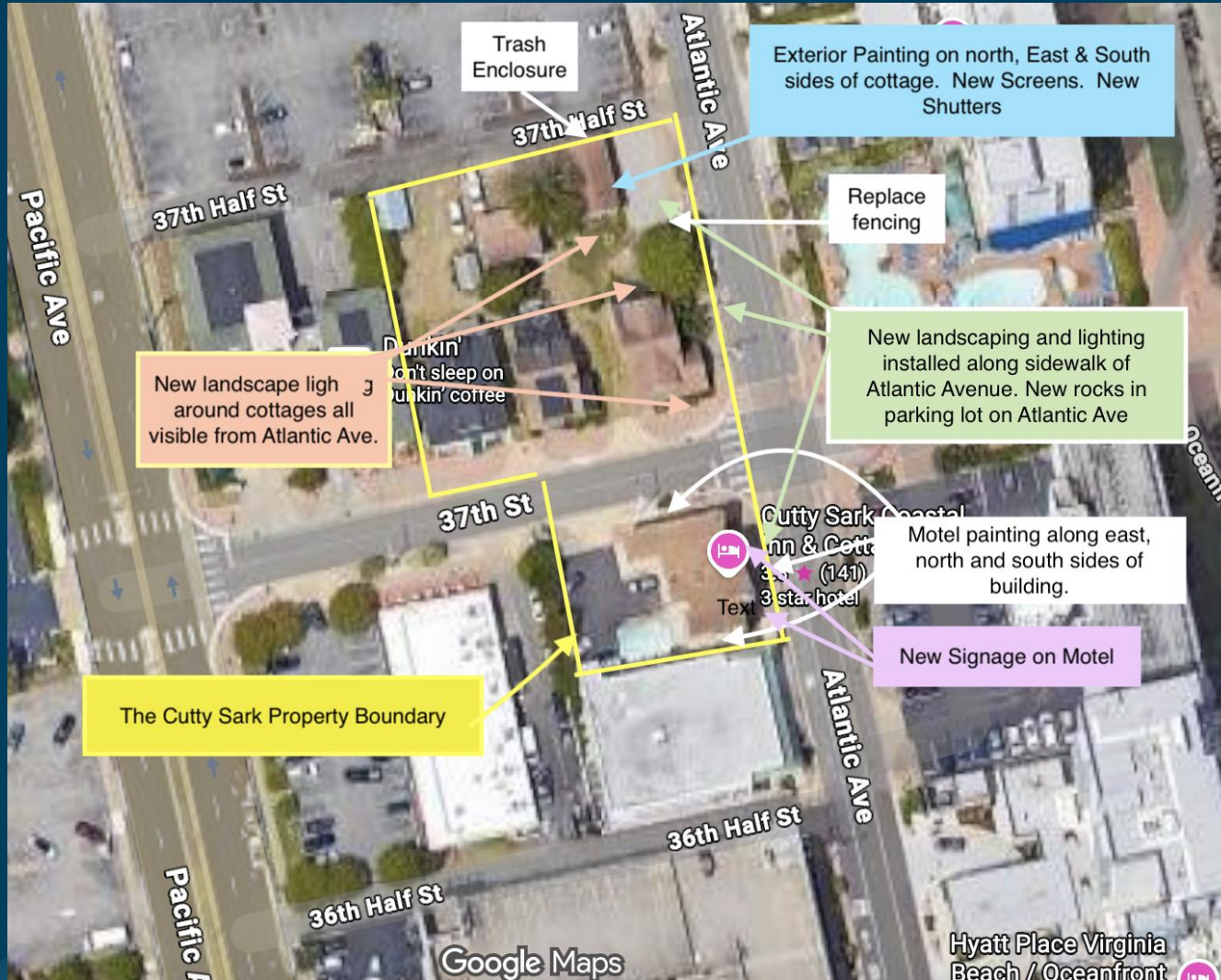
1. Thurmerica Industries, LLC d/b/a The Cutty Sark - 3614 Atlantic Ave (Rank 3)

- **Disclosures Applicant:**
 - ✓ Applicant – Parker Thurman
 - ✓ Contractor – Henlee Construction, Inc.
- **Disclosures Property Owner:**
 - ✓ Owner – Jamak, LLC (c/o Jimmie Koch)
- **Project Specifics:**
 - ✓ Paint motel and cottage exteriors
 - ✓ Enhance landscaping
 - ✓ Install outdoor lighting
 - ✓ Install new shutters, porch screening, & fencing
 - ✓ Install painted exterior signage on motel



District: 6

1. Thurmerica Industries, LLC d/b/a The Cutty Sark - 3614 Atlantic Ave (Rank 3)



1. Thurmerica Industries, LLC d/b/a The Cutty Sark - 3614 Atlantic Ave (Rank 3)



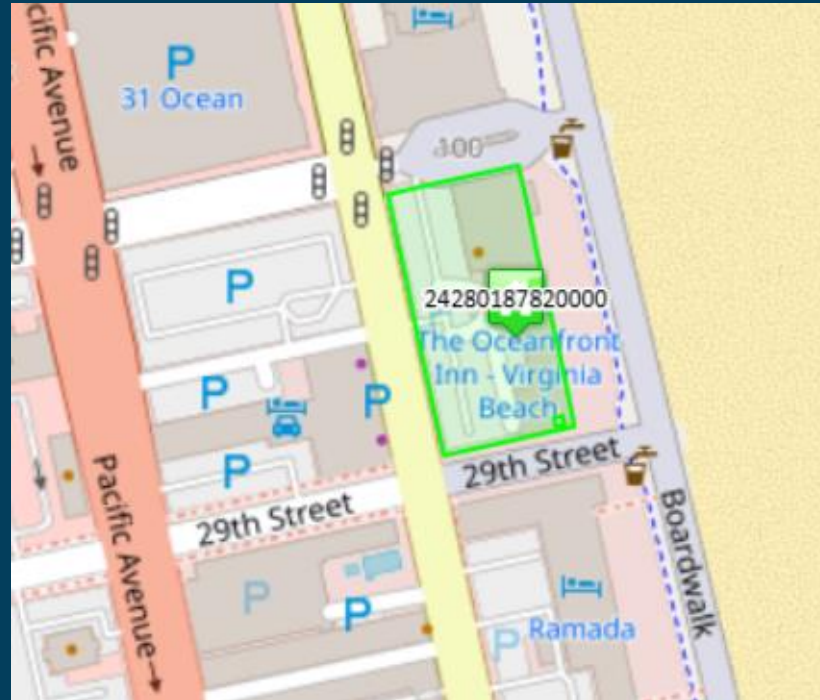
Estimated Façade Investment: \$47,500
Grant Recommendation: \$23,750

District: 6

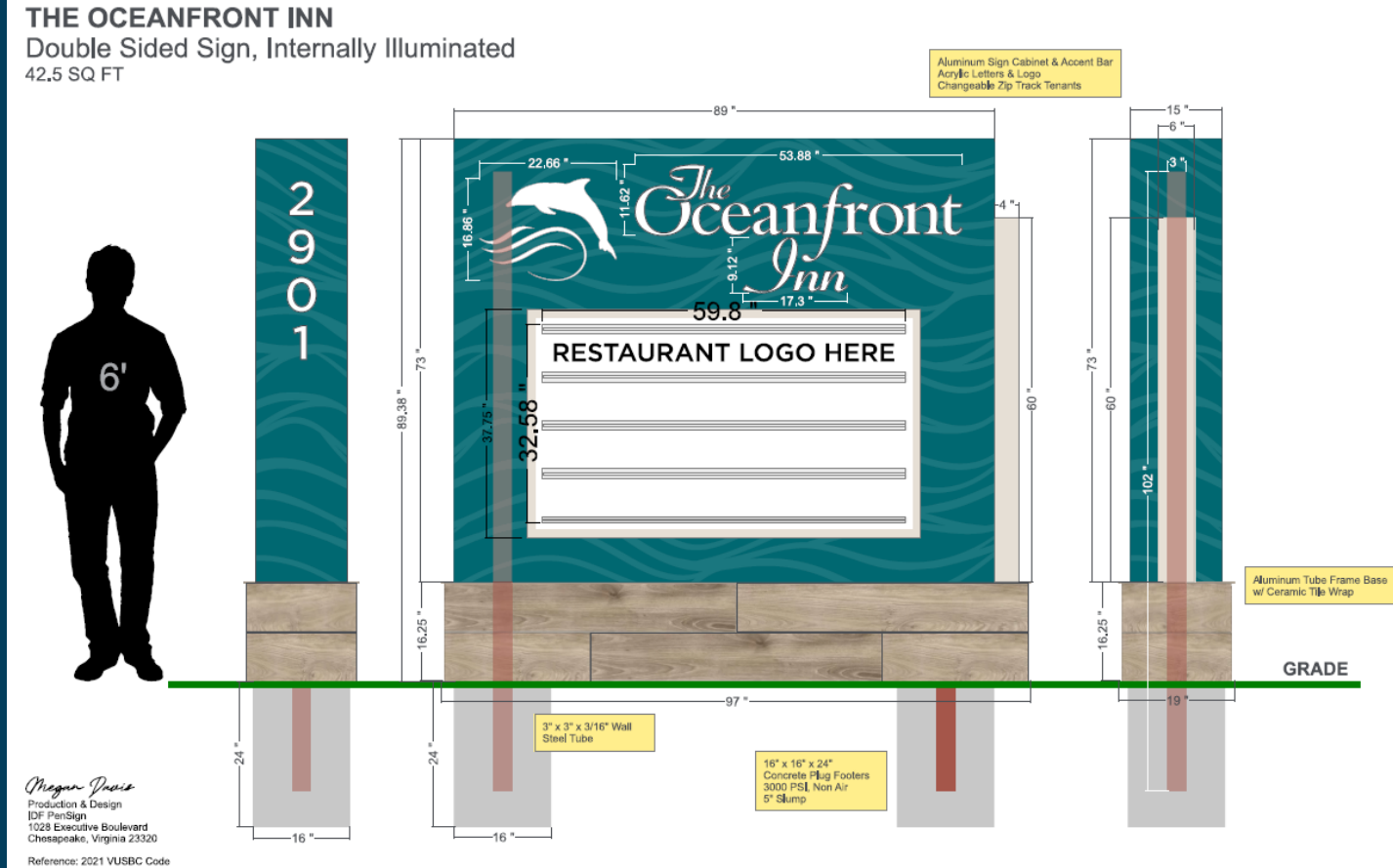


2. Atlantic Enterprises, Inc. d/b/a The Oceanfront Inn 2901 Atlantic Ave (Rank 3)

- **Disclosures Applicant:**
 - ✓ Applicant – Andrew W. Vakos
 - ✓ Contractors – IDF PenSign
- **Disclosures Property Owner:**
 - ✓ Owner – Atlantic Enterprises, Inc. (c/o Andy W. Vakos)
- **Project Specifics:**
 - ✓ Install double sided & internally illuminated monument sign



2. Atlantic Enterprises, Inc. d/b/a The Oceanfront Inn 2901 Atlantic Ave (Rank 3)



Estimated Façade Investment: \$21,216

Grant Recommendation: \$10,608

District: 6

3. 3001 Atlantic, LLC d/b/a Hilton Virginia Beach Oceanfront 3001 Atlantic Ave (Rank 3)

- **Disclosures Applicant:**

- ✓ Applicant – Kristin Milleson
- ✓ Contractor – Old Dominion Lighting Associates

- **Disclosures Property Owner:**

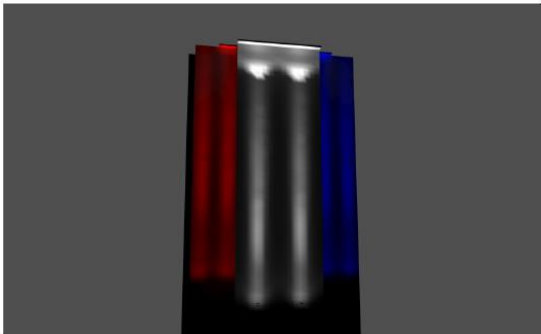
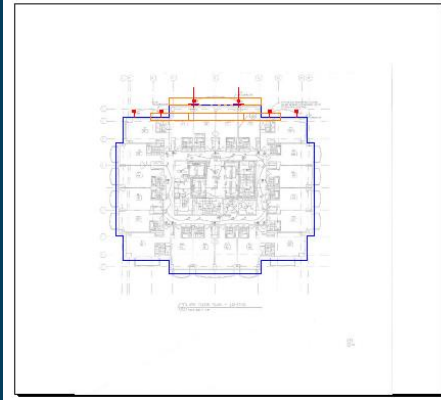
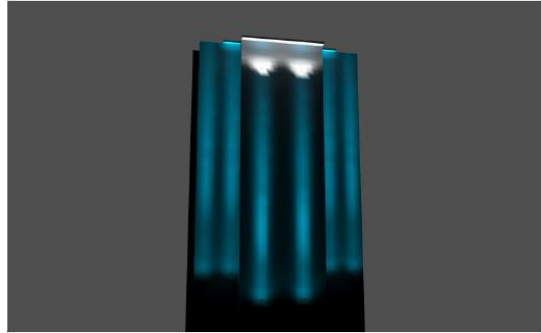
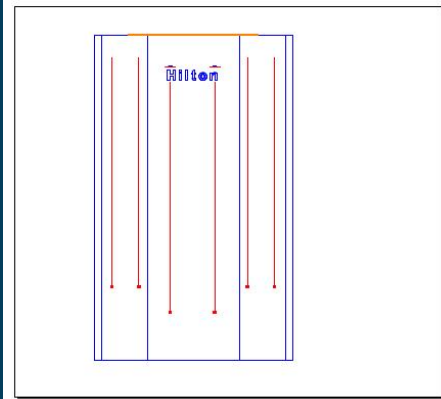
- ✓ Owner – Neil Amin
- ✓ Financing – Trimont
- ✓ Accounting – Stephen F. Perry, CPA PC

- **Project Specifics:**

- ✓ Install exterior light cannons



3. 3001 Atlantic, LLC d/b/a Hilton Virginia Beach Oceanfront 3001 Atlantic Ave (Rank 3)



Estimated Façade Investment: \$51,500
Grant Recommendation: \$25,000

District: 6



4. Festival, LLC t/a The Shack on 8th – 712 Atlantic Ave (Rank 3)

- **Disclosures Applicant:**

- ✓ Applicant – Eric Emerson
- ✓ Contractor – Custom Structures, Inc.; Talley Sign Company

- **Disclosures Property Owner:**

- ✓ Owner – Michael Standing, Jr.

- **Project Specifics:**

- ✓ Install security lighting poles
- ✓ Install new sign face on monument sign



4. Festival, LLC t/a The Shack on 8th – 712 Atlantic Ave (Rank 3)



Estimated Façade Investment: \$36,950

Grant Recommendation: \$18,475

District: 5

Staff Recommendation:

- *Approval of 4 award requests in the amount of \$77,833.*
- *The Atlantic Avenue Grant is still open and accepting applications.*
- *www.yesvirginiabeach.com/aag or*





Luna's Light International Incubator

City of Virginia Beach Development Authority

April 14, 2026 | Open Session

Presenter: Paige Fox, Head of Business Attraction

Disclosures

- Applicant Name: Luna's Light International Corporation
- Parent Company: Luna's Light International Sourcing Corporation
- Directors: Lin Wan Chiu
- Legal Services: Wilcox Savage

Company Profile



Luna's Light International Sourcing Corporation

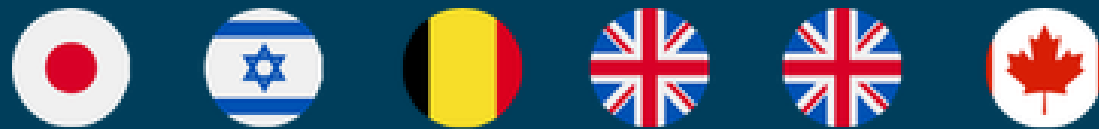
- Based in Taiwan
- Recruited by VEDP Taiwan Office, visited Virginia soft landing programs in December
- CNC manufacturer and supplier of OEM fasteners, turning parts, precision parts, and assembly components
- Supplier to multiple industries: automotive, semiconductor, industrial, and medical
- Existing customers in Arizona
- Establishing initial sales office, with plans to expand to a distribution center



International Incubator

Timeline

- 2021 – VBDA approved first tenant
- 2024 – Expanded footprint (8 private offices, 2 collab spaces)
- 2025 – New furnishing added
Membership sublease option added
- 2026 – Expanded footprint (2 private offices)



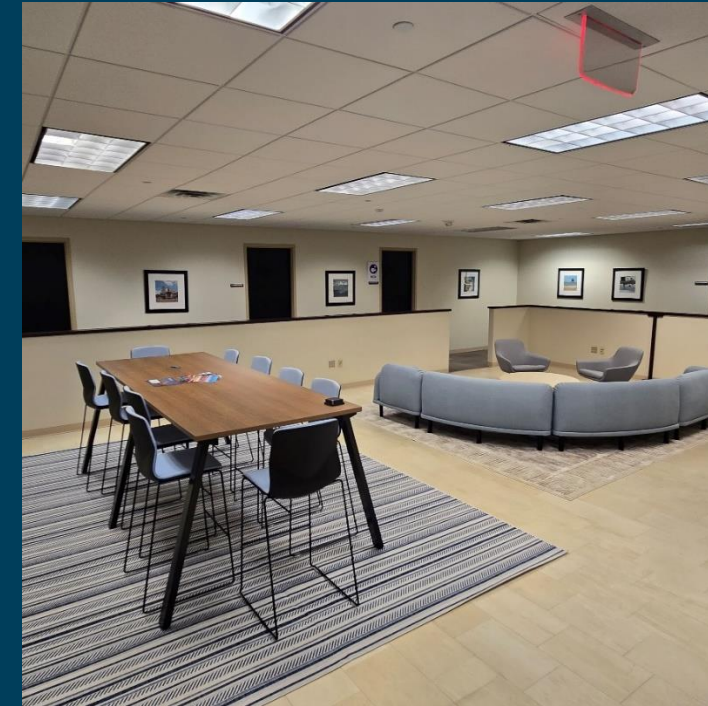
- Incentive for companies seeking expansion to the U.S.
- Most international businesses begin with a smaller U.S. sales office before scaling
- Designed for companies only needing 1-2 offices
- 13 total private offices with 6 vacant spaces remaining

A flyer for the International Incubator in Virginia Beach, VA. The top half features the title "INTERNATIONAL INCUBATOR" in large blue letters, with "Virginia Beach, VA" in a smaller blue box below it. To the right is an image of a commercial airplane in flight. Below the title, the text reads "Temporary Office Space for a Soft Landing" and "Designed for international companies seeking low-risk expansion into the U.S. market, the Virginia Beach International Incubator offers essential office space and resources before establishing a permanent presence in the city." Below this are three white boxes with blue headers: "WHO?" (Perfect for international companies in need of 1-2 offices), "WHAT?" (Class-A office space with shared conference rooms & access to resources), and "WHERE?" (Located in the heart of Virginia Beach's Central Business District). The bottom half of the flyer shows a photograph of a modern city skyline with several high-rise buildings. At the very bottom, there is a dark blue banner with white text: "For more information, visit YesVirginiaBeach.com" and "Contact us by phone at +1 757 385 6484". On the right side of the banner is the Virginia Beach logo, which includes a stylized "VB" and the text "virginia beach" and "BUSINESS TURNS THE TIDE".

Sublease Terms

Membership Lease

- U.S. Mailing Address
- Access to Conference and Shared Rooms
- Payment structure based on membership
 - Months 1–6: N/A (no rent)
 - Months 7–12: \$100/month
 - Months 1–18: \$150/month
 - Months 19–24: \$200/month



Recommendation

- Approve sublease of Virginia Beach Development Authority's International Incubator Luna's Light International Corporation

An aerial photograph of Virginia Beach at sunset. The sky is a mix of orange, yellow, and blue. In the foreground, a large blue rectangle covers the lower-left portion of the image. The city skyline is visible in the background, with several buildings and a prominent tower. A bright light source, likely the sun, is visible in the distance, creating a lens flare effect.

Questions?



Mehrer Compression PA International Incubator

City of Virginia Beach Development Authority
April 14, 2026 | Open Session
Paige Fox, Head of Business Attraction

Disclosures

- Applicant Name: Mehrer PA, LLC (d/b/a Mehrer Compression PA)
- Parent Company: Mehrer Compression GmbH
- President: Michael Mayer

Company Profile

Mehrer Compression PA (Processes' Applications)

- Headquartered in Balingen, Baden-Württemberg, Germany
- Founded in 1889, one of the oldest & most traditional compressor manufacturers in the world.
- Global leader in oil-free gas compression technology
- Manufactures advanced high-pressure, oil free compression systems for CO₂, renewable natural gas (RNG), hydrogen, and specialty industrial gas applications.
- Uses: energy storage & renewables, water treatment, food & beverage



Company Profile

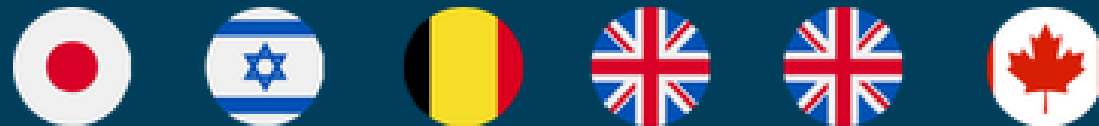
- Engaged with Hampton Roads Alliance in 2022; introduced to Virginia Beach in 2023
- U.S. representative, Michael Mayer hired in 2025 to establish U.S. office
- Toured VB International Incubator with Alliance in August 2025
- U.S. subsidiary registered in Virginia (2026) with \$25M in projects
- Short-term goals:
 - operational set up with local resources
 - engagement with U.S. customers
 - establish Virginia Beach as U.S. Headquarter
- Within 3 years, plans to establish assembly, packaging, and warehousing in Virginia Beach



International Incubator

Timeline

- 2021 – VBDA approved first tenant
- 2024 – Expanded footprint (8 private offices, 2 collab spaces)
- 2025 – New furnishing added
Membership sublease option added
- 2026 – Expanded footprint (2 private offices)



- Incentive for companies seeking expansion to the U.S.
- Most international businesses begin with a smaller U.S. sales office before scaling
- Designed for companies only needing 1-2 offices
- 13 total private offices with 6 vacant spaces remaining

INTERNATIONAL INCUBATOR
Virginia Beach, VA

Temporary Office Space for a Soft Landing
Designed for international companies seeking low-risk expansion into the U.S. market, the Virginia Beach International Incubator offers essential office space and resources before establishing a permanent presence in the city.

WHO?	WHAT?	WHERE?
Perfect for international companies in need of 1-2 offices	Class-A office space with shared conference rooms & access to resources	Located in the heart of Virginia Beach's Central Business District

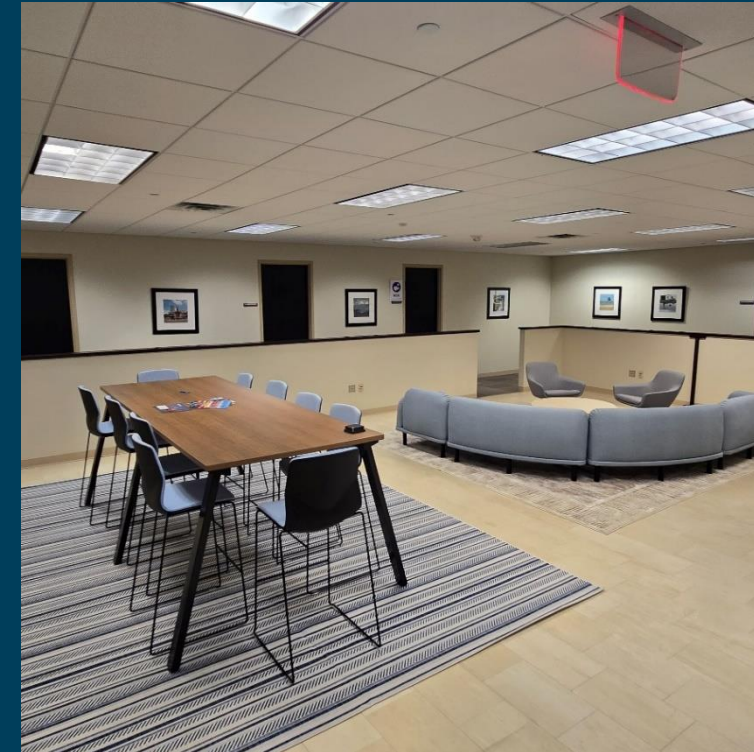
For more information, visit YesVirginiaBeach.com
Contact us by phone at +1 757 385 6484

virginia beach
BUSINESS TURNS THE TIDE

Sublease Terms

Private Office Sublease

- U.S. Mailing Address
- One private 1-2 person office
- Access to Conference and Shared Rooms
- Payment structure based on membership
 - Months 1-6: N/A (no rent)
 - Months 7-12: \$120.83/month
 - Months 1-18: \$241.66/month
 - Months 19-24: \$337.50/month



Recommendation

- Approve private office sublease of Virginia Beach Development Authority's International Incubator to Mehrer Compression PA

An aerial photograph of Virginia Beach at sunset. The sky is a mix of orange, yellow, and blue. In the center, a tall, modern building with a pointed top and a 'WESTIN' sign is prominent. To its right, a bright light source, possibly a tower or antenna, creates a starburst effect. The city is spread out with various buildings, parking lots, and green spaces. A large blue rectangular overlay covers the bottom left portion of the image.

Questions?

VIRGINIA BEACH DEVELOPMENT AUTHORITY

2026 PRESENTATION

AGENDA

VETERANS UNITED HOME LOANS AMPHITHEATER AT VIRGINIA BEACH

1. 2025 SEASON RECAP
2. ITD FINANCIAL SUMMARY
3. 2025 CAPITAL IMPROVEMENTS
4. 2026 CAPITAL IMPROVEMENTS
5. 2026 SHOW ANNOUNCEMENTS
6. FAN SATISFACTION
7. 30TH ANNIVERSARY



2025 SEASON RECAP

- **HOSTED 26 SHOWS, INCLUDING TOUR STOPS FROM:**
 - KESHA (Sell Out)
 - JAMES TAYLOR
 - LUKE BRYAN (Sell Out)
 - TWENTY ONE PILOTS
- **WELCOMED MORE THAN 260K FANS**
- **AVERAGE ATTENDANCE OF 10K FANS**
- **\$2.4M IN RENT AND TAXES**

INCEPTION TO DATE FINANCIAL SUMMARY

SINCE OPENING IN 1996, WE HAVE:

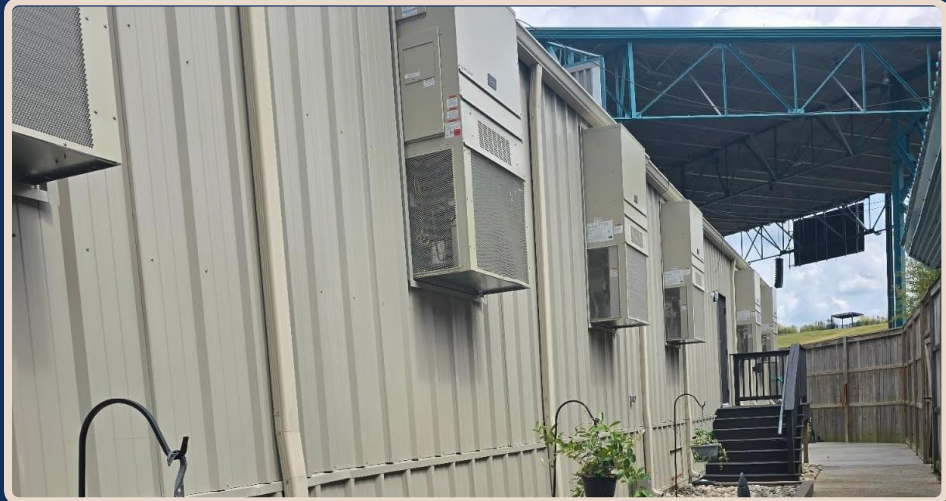
- HOSTED 788 EVENTS
- WELCOMED 7.99M FANS
- GENERATED \$43.9M IN RENT & TAXES TO THE CITY OF VIRGINIA BEACH

A large crowd of people is seen from behind, looking towards a stage. The stage features a large central screen and two side screens, all displaying a performer. The scene is dimly lit with stage lights visible. The text "2025 CAPITAL IMPROVEMENTS" is overlaid in the center.

2025 CAPITAL IMPROVEMENTS

SHARED PROJECTS

- **REPLACED HVAC IN ARTIST WING - \$85,866.16**
 - VBDA PORTION- \$48,514.38
 - LN PORTION- \$37,351.78
- **REPLACED STAGE LIGHTING - \$28,429.39**
 - VBDA PORTION- \$16,062.61
 - LN PORTION- \$12,366.78
- **PARKING EXPANSION - \$193,273**
 - ADDED 154 ADDITIONAL PREMIUM SPACES
 - VBDA PORTION- \$109,199.24
 - LN PORTION- \$84,073.76



LIVE NATION PROJECTS

- **DIGITAL MENU BOARDS**

- ADDED 53 DIGITAL MENU BOARDS THROUGHOUT THE VENUE
 - ALLOWS US TO CUSTOMIZE MENUS TO FAN TASTES, AND INTRODUCE NEW OPTIONS THROUGHOUT SEASON

- **NEW LINEAR BAR IN THE ENTRY PLAZA**

- ADDED POS FOR OUR FANS AS THEY ENTER THE MAIN GATES
 - ALLOWS FANS TO GRAB A DRINK AND ENJOY WHILE THEY WALK TO THE LAWN OR SEATS; REDUCES WAIT TIMES!



LIVE NATION PROJECTS

- **VEHICLE MITIGATION**
 - INSTALLED OVER 200 BOLLARDS
- **NEW LAWN DELAY**
 - IMPROVING THE QUALITY OF SOUND FOR OUR GUESTS ON THE LAWN



A large crowd of people is seen from behind, looking towards a stage. The stage features a large central screen and two side screens, all displaying a performer. The scene is dimly lit with stage lights visible. The text "2026 CAPITAL IMPROVEMENTS" is overlaid in the center.

2026 CAPITAL IMPROVEMENTS

SHARED PROJECTS

- **REPLACE FOREST PLAZA WALK-IN COOLER/FREEZER**
 - BUDGET- \$239,139.19
 - VBDA PORTION- \$135,113.64
 - LN PORTION- \$104,025.55
- **FOREST PLAZA MERCHANDISE STAND**
 - BUDGET- \$190,000
 - VBDA PORTION- \$107,350
 - LN PORTION- 82,650



LIVE NATION PROJECTS 2

- **NEW PREMIUM SEAT INVENTORY- STAGE RIGHT**
 - ROCK BOX
 - BAMBOO SUITE
 - MIRROR INVENTORY ADDED TO STAGE LEFT IN 2024
- **VIP CLUB IMPROVEMENTS**
 - NEW ROOF OVER MAIN BAR
 - FRESH PAINT INSIDE MAIN BAR
 - NEW FURNITURE



LIVE NATION PROJECTS - CONCESSIONS UPGRADE

ADDED NEW DESTINATIONS, OFFERING IMPROVED SERVICES AND MORE OPTIONS FOR FANS:

- **FOREST PLAZA**

- ADDED NEW ZIGGY'S PIZZA FOOD TRAILER
- ADDED NEW LINEAR BAR

- **LAWN EXPANSION**

- INCREASED TWO SERVICE AREAS ON THE LAWN

LIVE NATION PROJECTS





FAN SATISFACTION

VETERANS UNITED HOME LOANS AMPHITHEATER AT VIRGINIA BEACH

FAN SATISFACTION

LAST YEAR, VETERANS UNITED HOME LOANS AMPHITHEATER RANKED AMONG THE
TOP-PERFORMING AMPHITHEATERS IN THE COUNTRY:

94%

OF ALL SURVEY RESPONDENTS
MARKED THEIR OVERALL VENUE
SAFETY AS VERY GOOD/EXCELLENT

94%

OF ALL SURVEY RESPONDENTS
MARKED OVERALL
VENUE CLEANLINESS
AS VERY GOOD/EXCELLENT

91%

OF ALL SURVEY RESPONDENTS
MARKED OVERALL VENUE STAFF
AS VERY GOOD/EXCELLENT

BASED ON 2025 POST-SHOW FAN SURVEY DATA

A large crowd of people is seen from behind, looking towards a stage. The stage features a large central screen and two side screens, all displaying a performer. The scene is dimly lit with stage lights visible. The text "SEASON LINEUP + MILESTONES" is overlaid in the center.

SEASON LINEUP + MILESTONES

2026 LINEUP

MORE TO BE ANNOUNCED SOON!

MAY 12: GODSMACK

JUNE 6: DAVE MATTHEWS BAND

JUNE 10: JELLY ROLL

JUNE 12: HARDY

JUNE 19: HANK WILLIAMS JR

JUNE 26: MEGHAN TRAINOR

JULY 18: NE-YO & AKON

AUG 1: ROD STEWART

AUG 6: TIM MCGRAW

AUG 18: CHRIS STAPLETON

AUG 21: PITBULL

AUG 22: BILLY IDOL

SEP 6: \$UICIDEBOYS\$

SEP 10: JASON ALDEAN

SEP 13: STAIN'D

SEP 16: WU-TANG CLAN

SEP 18: TLC & SALT-N-PEPA

OCT 17: FIVE FINGER DEATH PUNCH



30th ANNIVERSARY

- **FUN FACT: THE VENUE'S INAUGURAL SHOW WAS BRUCE HORNSBY ON MAY 15, 1996**
- **THIS YEAR, WE'LL WELCOME OUR 8 MILLIONTH FAN**
- **WE'LL CELEBRATE THROUGHOUT THE SEASON WITH:**
 - SOCIAL MEDIA CONTENT SERIES
 - HISTORICAL FACTS & TRIVIA
 - ON-SITE PHOTO OPPORTUNITIES
 - PRIZING & GIVEAWAYS



**WE CAN'T WAIT
TO SEE YOU!**



The DOME

THE DOME

BY **rutter**
mills

AGENDA1

1. 2025 EVENT RECAP
2. 2025 FINANCIAL RECAP
3. RUTTER MILLS SPONSORSHIP
4. ARCHITECTURAL PHOTOS
5. AWARDS & RECOGNITION
6. FAN SATISFACTION
7. 2026 SHOW ANNOUNCEMENTS

2025 EVENT RECAP

BY THE NUMBERS

- **HOSTED 46 PROMOTED/TICKETED EVENTS, INCLUDING TOUR STOPS FROM:**
 - TURNOVER
 - ALISON KRAUSS & UNION STATION
 - SHABOOZEY
 - NATE JACKSON
- **WELCOMED MORE THAN 96K FANS**
- **AVERAGE ATTENDANCE OF 2K+ FANS**
- **\$1M IN RENT, TICKET TAXES & CAPITAL FUNDING**
- **NINE SPECIAL EVENTS, INCLUDING:**
 - WEDDING PARTY
 - COMMUNITY EVENTS
 - CORPORATE PARTIES
 - HOLIDAY PARTIES

RUTTER MILLS SPONSORSHIP

RUTTER MILLS

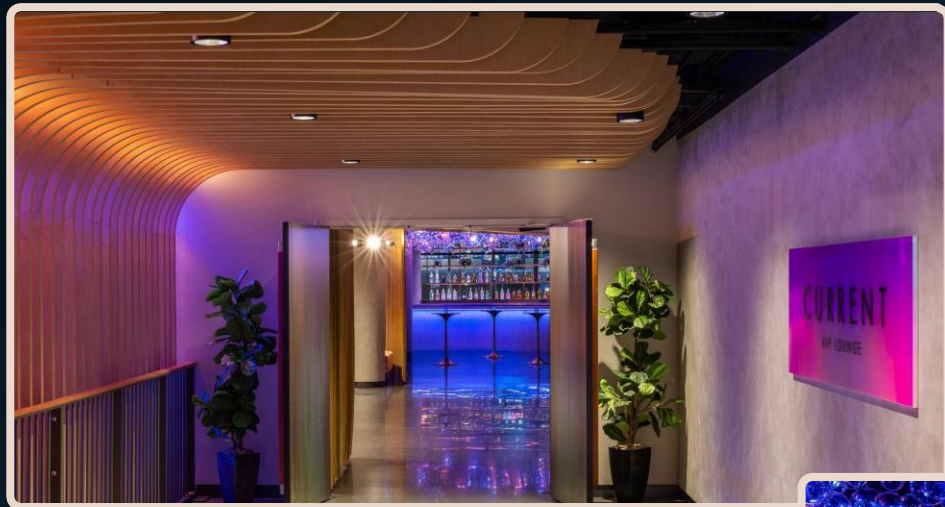
- **NAME UNDER TITLE SPONSOR**
 - RETAINED “THE DOME” IDENTITY
 - LOCALLY OWNED & OPERATED BUSINESS PARTNER
- **SIGNAGE**
 - NEW LOGO
 - ADDITIONAL BRANDING INSIDE THE VENUE
 - EXTERIOR MARQUEE



ARCHITECTURAL PHOTOS



THE DOME
BY rutter
mills





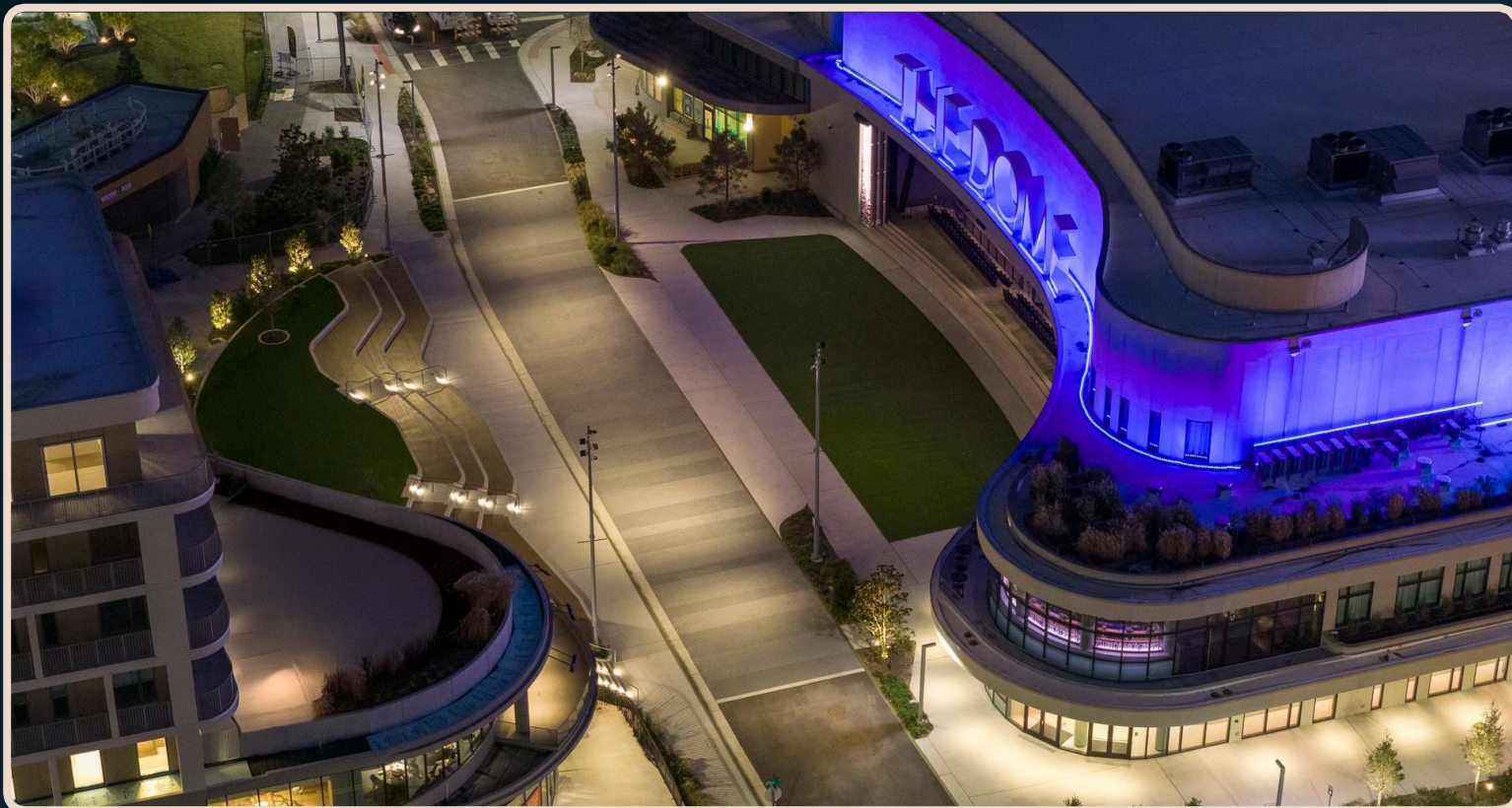
THE DOME
BY **rutter**
mills

AWARDS + RECOGNITION

AWARDS + RECOGNITION¹

- **37TH ANNUAL POLLSTAR AWARDS**
 - NOMINATED NEW CONCERT VENUE OF THE YEAR
 - CEREMONY TO BE HELD APRIL 16, 2026
- **WORLD GREEN SUSTAINABLE DESIGN AWARD**
 - AWARDED TO VENUES FOR BEST GREEN SUSTAINABLE EXHIBITION & EVENT DESIGN CONCEPT
 - THE DOME BY RUTTER MILLS WON THE PLATINUM PRIZE FOR FLEXIBLE INDOOR OUTDOOR EVENT VENUE





THE DOME
BY rutter
mills

FAN SATISFACTION₁

BY THE NUMBERS¹

IN ITS FIRST YEAR, THE DOME WAS RANKED AMONG THE TOP INDOOR VENUES IN THE COUNTRY:

93%

OF ALL SURVEY RESPONDENTS
MARKED VENUE CLEANLINESS
AS VERY GOOD/EXCELLENT

92%

OF ALL SURVEY RESPONDENTS
MARKED THE VENUE'S OVERALL
APPEARANCE AS GOOD/EXCELLENT

88%

OF ALL SURVEY RESPONDENTS
MARKED OVERALL VENUE STAFF
AS VERY GOOD/EXCELLENT

BASED ON 2025 POST-SHOW FAN SURVEY DATA

2026 UPCOMING SHOWS

MORE TO BE ANNOUNCED SOON!

APR 17: LAKE STREET DIVE
APR 19: LAMB OF GOD
APR 27: ALICE COOPER
MAY 8: OLE 60
MAY 9: DAVID LEE ROTH
MAY 13: DAVID BYRNE
MAY 14: SAM BARBER
MAY 18: LORNA SHORE
MAY 23: SATCHVAI BAND
JUN 2: ARI LENNOX
JUN 3: TAKING BACK SUNDAY
JUN 5: MARCUS KING BAND
JUN 7: MODEST MOUSE
JUN 12: DANCE GAVIN DANCE
JUN 15: GOOSE
JUN 16: GOOSE
JUN 18: CHICAGO
JUN 19: WALE & SMINO
JUN 20: THERESA CAPUTO
JUL 14: WILCO
JUL 24: STEPHEN WILSON JR.
JUL 28: YEAT
DEC 5: SABATON



THANK YOU