

## THE HIVE BUSINESS RESOURCE CENTER

# February 2026 Newsletter

The HIVE e-newsletter brings you the latest updates, resources and success stories from Virginia Beach's dynamic center for entrepreneurs and small business growth.

For the latest, check out our website, and follow us on social media ([LinkedIn](#), [Instagram](#), and [Facebook](#)).

### UPCOMING EVENTS @ THE HIVE

**FEB  
16**

**[Creative Capital: Innovative Funding Strategies for Modern Entrepreneurs](#)**

11 a.m. - 12 p.m.

**[Learn More](#)**

**FEB  
17**

**[One-on-One Business Mentoring with SCORE](#)**

10 a.m. - 12 p.m.

**[Learn More](#)**

**FEB  
24**

**[One on One Business Consulting Sessions with SBSD](#)**

9 a.m. - 5 p.m.

**[Learn More](#)**

**[Check Out More HIVE Events](#)**

**Finding Government Contracting Opportunities**



Join us at The HIVE on March 10 at 12:30 PM for the "Finding Government Contracting Opportunities," class by the APEX Accelerator.

Did you know the Federal Government spends over \$600 billion each year on goods and services, with 23% of that total allocated specifically to small businesses? This represents a significant growth opportunity for small firms looking to expand their reach and increase revenue.

In this session, Linda will guide you through where and how the government spends its money and how your business can position itself to compete effectively. Key topics will include:

- Total federal spending for the most recent fiscal year
- How to identify subcontracting opportunities
- Current trends in government spending
- Competitive intelligence strategies
- Market research and data mining techniques

Don't miss this opportunity to gain valuable insights and learn how to tap into the federal marketplace.

[Register Here](#)

## SBA Disaster Assistance Resource

If you or your organization has been impacted by a natural disaster, consider exploring the **U.S. Small Business Administration (SBA) Disaster Assistance Program**. This program provides low-interest loans to homeowners, renters, businesses of all sizes, and nonprofit organizations located in federally declared disaster areas across the United States.

SBA disaster loans can help cover the cost of repairing or replacing damaged real estate, personal property, equipment, and other essential assets not fully covered by insurance or other recoveries. Designed to support recovery and rebuilding efforts, the program offers affordable terms to help individuals and businesses restore stability and move forward with confidence.

[See Flyer Here!](#)

## HIVE FEATURED PARTNER



### Virginia APEX Accelerator

The **Virginia Apex Accelerator**, sponsored by George Mason University and headquartered in Fairfax, provides comprehensive support to businesses seeking to compete in the government marketplace. With experienced counselors located throughout the Commonwealth, including Hampton Roads. The program offers personalized, one-on-one guidance to help companies navigate federal, state, and local government contracting. From understanding procurement processes to identifying opportunities and strengthening proposals.

### Experience APEX: Events at the HIVE

The Virginia APEX Accelerator, provides comprehensive support to businesses seeking to compete in the government marketplace. With experienced counselors located throughout the Commonwealth, including Hampton Roads the program offers personalized, one-on-one guidance to help companies navigate federal, state, and local government contracting. The Virginia Apex Accelerator equips businesses with the tools and expertise needed to succeed in public sector contracting.

You can find the APEX Accelerator at The HIVE! Upcoming events include:

- March 10: [Finding Government Contracting Opportunities \(Virginia Beach\)](#)

[Reserve Your Spot](#)

## OTHER RESOURCES

**Workspace**

**Business Development  
Initiatives**

**1:1 Consultations**

**Grants & Loans**



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