

The Hive Newsletter

October 2026

The HIVE e-newsletter brings you the latest updates, resources, and success stories from Virginia Beach's hub for entrepreneurs and small business growth.



Featured News



Now Accepting Small Business Grant Applications

After a month of pre-qualifying workshops, the HIVE is accepting small business grant applications starting October 1st through the 30th. Awarded companies and small business owners are eligible to receive up to \$10,000 to invest in equipment, supplies, marketing and advertising, expansion, and other approved activities.

Two hundred business owners attended the required September workshops. It was the first step to becoming eligible for the grant funding.

Pre-qualified business owners received a link to complete their grant application. Only those businesses that attended the pre-qualification workshops may request the application link if they did not receive it.

All applications will now be reviewed on a first-come, first-served basis.



Featured Event



TechNite:

Oct. 29, 2026 | 5:00 - 8:00 PM | The Dome

Join us for 757 TechNite, an evening dedicated to recognizing the remarkable innovation shaping the future of Hampton Roads. This event brings together entrepreneurs, business leaders, technologists, and government officials to celebrate those making a significant impact in the regional tech ecosystem.

[Reserve Your Spot](#)



Opportunities to Know this Month

Virginia APEX Accel

October 1, 2026 | 12:30 PM - 2:00 PM | Webinar

Maximizing success as a small business government contractor often involves creating solid teaming partnerships, whether under a prime-sub teaming agreement or a joint venture. This webinar will provide essential guidance for small business government contractors on navigating the

sometimes-complex legal landscape of teaming agreements and joint ventures in federal contracting.

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Childcare Financing Workshop

October 6, 2026 | 9:00 AM - 12:00 PM | The HIVE

Join the Virginia Small Business Financing Authority (VSBFA), in collaboration with the Virginia Department of Social Services and the Virginia Department of Education, to learn about the Child Care Financing Program, which offers 0% interest loans to qualified Virginia licensed child care providers.

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Business Beyond Clock-Out — Networking event sponsored by the VBCC

October 6, 2026 | 6:00 PM - 8:00 PM | The HIVE

Come learn how the Virginia Black Chamber of Commerce is supporting Black-owned businesses across Virginia through programs, partnerships, advocacy, and opportunities designed to help you start, grow, and scale.

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Simple Bookkeeping - How to better manage your financials

October 8, 2026 | 10:00 AM - 12:00 PM | The HIVE

Bri Smith, CPA, will walk through practical financial concepts that help business owners improve cash flow, reduce financial stress, prepare for taxes, and build a stronger financial foundation.

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Procurement Cafe - Doing Business with the City of Virginia Beach

October 9, 2026 | 10:00 AM - 11:30 AM | The HIVE

Get the inside scoop on navigating the procurement process with the City of Virginia Beach at the upcoming Procurement Cafe.

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Alternative Financing Options for Business & Commercial Real Estate

October 14, 2026 | 11:00 AM - 12:30 PM | The HIVE

Discover how non-traditional lenders, alternative financing tools, and creative funding strategies can help you secure the financing your business needs. Learn about the many alternative financing options for working capital, lines of credit, equipment leasing, SBA loans to buy real estate or businesses, and much more.

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BizConnect - Quarterly networking event

October 30, 2026 | 8:30 AM - 9:30 AM | The HIVE

Join BizConnect members for this quarterly special networking event where BizConnect members will have 1 minute to stand up in front of the group and introduce themselves and their business.

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Support Starts Here

Help strengthen Virginia Beach's small business ecosystem by partnering with The HIVE. We're looking for organizations, mentors,

and experts ready to support local entrepreneurs through guidance, training, and shared resources.

[Join Our Partner Network](#)



Additional Resources

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[1-On-1 Consultations](#)

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Virginia Beach Department of Economic Development | 4525 Main Street Suite 700 | Virginia Beach, VA 23462
US

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